



STATE OF WASHINGTON
DEPARTMENT OF SOCIAL AND HEALTH SERVICES
P.O. Box 45500, Olympia, Washington 98504-5500

June 4, 2004

Dear Drug Manufacturers:

We wish to inform you of an additional contract template for Supplemental Rebate Agreements for Washington Medicaid that will be used for the June supplemental rebate bids.

Medical Assistance Administration (MAA) uses both reference and competitive pricing models for supplemental rebates. These two models are reflected in section 2.6 and attachment B of the supplemental rebate contract.

For the preferred drug classes, we are using a competitive contracting approach. To better reflect this strategy we are issuing another template for competitive contracting (see attached template). We will be submitting this new template for CMS review and approval and should hear from CMS well before the bids are reviewed and contracts actuated.

Interested drug manufacturers submitting offers for supplemental rebates for drugs in the **Calcium Channel Blockers, Non-Steroidal Anti-inflammatory Agents, ACE Inhibitors, and Long-acting Opioids classes** are asked to submit written offers to:

Dennis Braddock, Secretary
Department of Social and Health Services
P.O. Box 45010
14th & Jefferson Street
Olympia, WA 98504-5010

MAA will allow either the old contract template or the new as long as it is received in the Secretary's office before close of business on June 9, 2004. Bids must be submitted in hard copy. Faxes or other electronic submissions will not be accepted and sent back to their source. No bids will be entertained until the class of drugs is evaluated per the P&T committee schedule.

Thank you for continuing to work with MAA to ensure that Washington Medicaid clients receive quality prescription drug therapy.

Sincerely,

Douglas Porter, Assistant Secretary
Medical Assistance Administration